

Message from the CEO

2019 was a year like no other in Tipmont's history. We continue to follow the core principle of making business decisions based on our customers' success — when they win, we win

WINTEK ACQUISITION

In January 2019, we acquired Wintek. This combination creates the premier internet and technology solutions provider in Indiana.

WINTEK POWERED BY TIPMONT

In May 2019, we announced the new name for our residential fiber service: Wintek powered by Tipmont. By combining Wintek's technology identity and Tipmont's legacy, we're positioned to lead our communities into the future and strengthen our region. By the end of 2019, we connected over 1,000 customers to state-of-the-art fiber internet, and our customer satisfaction scores continued to increase.

ELECTRIC RELIABILITY

In 2019, our top outage causes were power supply, trees, and equipment failure, which is consistent with every other year going all the way back to 2012. Of those three, power supply (also known as transmission) comprised over 51% of total member minutes out

ENERGY EFFICIENCY PROGRAMS

Tipmont unveiled two new energy efficiency programs aimed at helping our members reduce their energy usage. In 2019, over 150 members submitted rebate applications for the Nest Thermostat and Aquanta water

heater controller. These tools help members better manage the biggest energy users in their homes

COMMUNITY INVOLVEMENT

Operation Round Up and EnviroWatts, our grant giving programs, combined to contribute over \$74,000 to non-profits in our communities. Local recipients included LTHC Homeless Services, Hillsboro Volunteer Fire Department, Montgomery County Cultural Foundation, Lafayette YMCA, Covington Nursery School, Wabash River Enhancement Corporation, and NICHES Land Trust.

YOUTH PROGRAMS

In June, we sent 18 sixth graders to Touchstone Energy Camp at Camp Tecumseh and 21 high school juniors on Youth Tour to Washington D.C. Tipmont's board proudly invests in these opportunities knowing that the outcomes are measurable and long lasting.

CAPITAL CREDITS

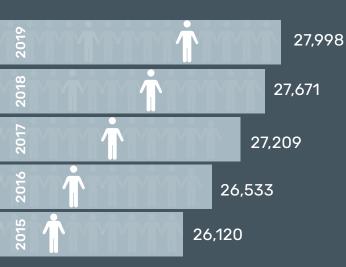
In December, our board of directors retired \$245,402 in capital credits to members who received service in 1987. The credits were distributed between Dec 22, 2019 and Jan. 15, 2020.

RON HOLCOMB

President & CEO



Number of Members



Tipmont REMC serves members in eight counties.
TIPPECANOE, MONTGOMERY, FOUNTAIN, CLINTON, CARROLL, WHITE, BENTON, BOONE

Board of Directors

As an electric cooperative, Tipmont is guided by a board of directors elected by our membership to represent their best interests when making important decisions. The board's decisions impact issues such as service rates, rights-of-way, and work plans. This position holds significant responsibility. It requires individuals who understand their community's needs and serve the cooperative members' best interest.

Any Tipmont member in good standing and whose name is on the account is welcome to run for an open position on the board. Each director is elected to a three-year term. Any candidate who applies is required to receive at least 25 signatures of current Tipmont members and submit their election application 85 days prior to the annual meeting.



CONTRICT 1

Kirk Alter

SECRETARY/TREASURER



DISTRICT 2

Jan Harlow



Larry Carlson



Lynn Beck



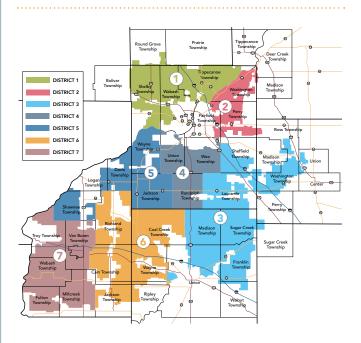
Jerry Peevler



Brent Bible VICE CHAIRMAN



Bob Baker



2019 Annual Meeting Minutes

The 80th Annual Member Meeting of Tipmont Rural Electric Membership Corporation was held at McCutcheon High School, 4951 US 231, Lafayette, IN, on Saturday, July 27, 2019, at 9:30 a.m. Registration began at 8 a.m.

Prior to and during the registration period, members were encouraged to visit various Tipmont REMC displays and information centers. Also offered in the auditorium was a presentation by Communication Director Rob Ford

Each registered member received a Tipmont REMC reusable bag, one comment card, two ink pens, a Wintek Powered by Tipmont note pad, a universal 3-in-1 charging cable, and a brochure named "Understanding internet speeds." Also, included was the annual report which included the 2018 annual meeting minutes. The annual meeting registration card was mailed prior to the meeting.

Following a Chairman's report by video, Communication Director Rob Ford welcomed and thanked the membership for their attendance. He gave a brief overview of how Tipmont was formed 80 years ago. He then introduced Directors Lynn Beck and Kirk Alter

Director Lynn Beck offered the invocation.

All who served in our nation's armed forces were asked to stand and be recognized.

Secretary Treasurer Kirk Alter then led the Pledge of Allegiance.

Northern Lights, from North Montgomery High School, reunited in song to perform our National Anthem

Communication Director Rob Ford then recognized all special guests in attendance. He thanked McCutcheon High School for the use of the facility and Outpost Catering for the wonderful meal. The Tipmont REMC Board of Directors were introduced.

Attorney Jeff Helmerick read the notice of the Annual Meeting, announced a quorum and called the meeting to order at 9:46 a.m.



596 memberships attended our 80th Annual Meeting, held July 27, 2019 at McCutcheon High School.



Helmerick asked those members present to refer to the minutes of the 2018 meeting, which were given to them at the time of registration. He then asked for a motion to accept the minutes as recorded. A motion was made by member Gary Isenberg, a second was made by member Gary Minnick; the motion carried and the minutes from the 2018 meeting were approved as presented.

Secretary Treasurer Kirk Alter presented the Financial Report.

Attorney Jeff Helmerick announced the unopposed election of districts 1, 3 and 6. He then introduced each and asked them to stand, district 1, Kirk Alter, district 3, Lynn Beck and district 6, Jerry Peevler. Helmerick ask for a motion to cast a unanimous ballot for districts 1, 3 and 6. A motion was made by member Roger Miller; a second was made by Max Bond; the motion carried, and the unanimous ballot passed.

Communication Director Rob Ford introduced President and CEO Ron Holcomb. President and CEO Holcomb gave a concise speech updating the membership on the status of the cooperative and the broadband project.

President and CEO Ron Holcomb answered a few questions presented by the membership.

Communication Director Rob Ford thanked the employees and spouses

that volunteered to help at the meeting and recognized the Tipmont employees who served on the Annual Meeting Committee.

Communication Director Rob Ford asked Director Lynn Beck to assist with the final prize drawings. The winners of the final drawings were asked to come forward to have a photo taken. Drawings were conducted for five \$1,000 grand prizes of the winners' choice: cash, electric bill credit, or a Community Solar panel.

The grand prizes were awarded to the following members: Kay E Scott, Adriana D Kennedy, Benjamin D Farrer, Matt Wilcox, and David W Mullen

As there was no further business, the meeting was adjourned at 10:06 a.m.

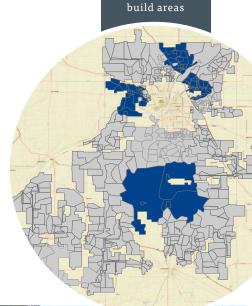




Fiber Internet

At the January 2018 board meeting, Tipmont REMC's Board of Directors voted to authorize the design, construction, and delivery of fiber optic broadband and related services to the entire Tipmont service area. The vote was unanimous and followed 18 months of due diligence, including extensive feasibility evaluation and market analysis.

Tipmont's mission is dedicated to the equal opportunity, and access for all Tipmont consumers, and state-of-the-art services.



Wintek powered by Tipmont's 2019











"The core of Tipmont's service has always been innovation, quality, and value. Bringing reliable high-speed internet and fiber optic communication to our members' homes, schools, and businesses is the latest extension of our commitment to Tipmont's mission"

BOB BAKERDIRECTOR, DISTRICT 7

Financial Health

Kilowatt Hours Sold

528 MILLION



from 552 in 2018

Average Cost Per KWH

12.32 CENTS



from 11.85 in 2018

Total Electric Margin

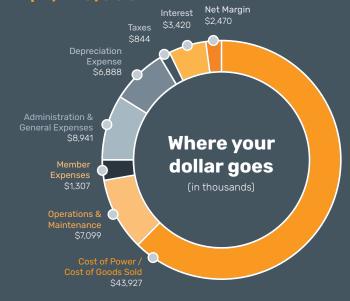
\$3,948,444



from \$3,001,565 in 2018

Total Consolidated Margin

\$2,470,685



Broadband Highlights

Tipmont REMC's initiative to make broadband available to our electric membership commenced in 2018 on an eight-year build plan. The acquisition of Wintek and grant funding has shortened the original timeline to five years.

Our number of connections, revenue, and net margins continue to outperform the original business plan.

TOTAL BROADBAND CONNECTIONS FOR 2019 VS. TOTAL BROADBAND CONNECTIONS IN RUSINESS PLAN

ACTUAL 2019	1,044		
YEAR 1 PLAN	214		

TOTAL BROADBAND REVENUE FOR 2019 VS. TOTAL BROADBAND REVENUE IN BUSINESS PLAN

ACTUAL 2019	\$7,399,229
YEAR 1 PLAN	\$84,260

NET MARGIN FOR 2019 VS. NET MARGIN FOR YEAR 1 IN BUSINESS PLAN

ACTUAL 2019	\$(1,477,759)
YEAR 1 PLAN	\$(2,267,313)



YEAR ENDED DECEMBER 31

	2019 ELECTRIC	2019 BROADBAND	2018 ELECTRIC	2018 BROADBAND
OPERATING REVENUES	\$65,632,651	\$7,399,229	\$65,865,100	
COST OF POWER / COST OF GOODS SOLD	\$41,916,018	\$2,010,873	\$43,375,307	
DISTRIBUTION EXPENSE - OPERATIONS	\$3,191,086	\$1,112,529	3,549,806	
DISTRIBUTION EXPENSE - MAINTENANCE	\$2,693,768	\$101,716	2,546,409	
CONSUMER ACCOUNTS	\$1,586,087	\$391,742	1,344,231	
ADMINISTRATIVE AND GENERAL EXPENSE	\$5,597,576	\$3,343,578	5,776,299	
DEPRECIATION EXPENSE	\$4,949,205	\$1,939,078	4,630,437	
TAXES	\$922,290	\$153,514	926,214	
DEFERRED TAXES		\$(232,396)		
INTEREST	\$3,420,091	\$-	2,560,359	\$-
TOTAL OPERATING EXPENSES	\$64,276,121	\$8,820,635	\$64,709,062	
OTHER CAPITAL CREDITS AND PATRONAGE				
DIVIDENDS	\$2,475,577	\$-	1,716,031	\$-
OPERATING MARGINS	\$3,832,107	\$(1,421,406)	\$2,872,069	
NON OPERATING MARGINS	\$101,125	\$(56,353)	\$128,322	
INCOME/LOSS FROM INVESTMENTS	\$15,212	\$-	\$1,174	\$-
	\$3,948,444	\$(1,477,759)	\$3,001,565	

The Financial Records of Tipmont REMC and subsidiary for the years ended 2019 and 2018 presented in this report were taken from financial statements audited by London Witte Group, LLC, Certified Public Accountants, Indianapolis, Indiana which expressed their unqualified opinion on these statements in their report dated April 14, 2020. All assets are pledged as security for the noncurrent liabilities of the Rural Utilities Service (RUS) and the National Rural Utilities Cooperative Finance Corporation (CFC).

Kirk Alter Secretary-Treasurer , Tipmont REMC

Capital Credit Retirement

Do we owe you money?

Unclaimed capital credits are capital credits that were returned to Tipmont because of incorrect contact information for members who have moved away or no longer live on our system. A realtime list of unclaimed credits is available on our website. Visit tipmont.org/ unclaimed to search for your unclaimed capital credits.

WE'RE PROUDLY NOT-FOR-PROFIT

Tipmont REMC retired \$245,402 in capital credits to our members in 2019.

When you signed up for service with Tipmont, you became a member of a non-profit electric cooperative. As a non-profit cooperative, Tipmont does not keep profits. Instead, any revenues left over after covering our operating expenses and saving for emergencies are allocated back to our members. These allocations are called capital credits.

Because Tipmont's operations are being efficiently run, our board of directors is able to return these capital credits to our members. It's proof that we're good stewards of your money.

Tipmont's board of directors authorize a retirement of capital credits when doing so is in the best interest of Tipmont's members. In December 2019, Tipmont's board of directors voted to retire capital credits to Tipmont members who received service in 1987.

Did I receive my credit?

Eligible members receiving more than \$15 received a check in the mail. Members receiving less than \$15 received a bill credit. The credits were distributed between Dec 22, 2019 and Jan. 15, 2020.



Moving soon? Make sure we have your current contact information so we can return any capital credits you earned during your membership with Tipmont!

ENVIROWATTS®

tipmont.org/envirowatts

Tipmont REMC members who sign up for EnviroWatts support environmental projects by electing to pay a small premium of one cent per kilowatt-hour on their electric bill for renewable energy. The maximum contribution is \$5 per month per account.

Each extra penny per kilowatt-hour goes into the EnviroWatts Trust Fund overseen by a board of volunteer Tipmont members that distributes grants to not-for-profit organizations in the Tipmont service area. In 2019, EnviroWatts contributed \$38,967.98 to six local organizations:

APRII. 2019

- Wabash River Enhancement Corporation: \$5,000
 Rain barrel program to reduce the flow of polluted runoff
 from each residential property during the first flush or
 rain.
- Food Finders Food Bank: \$6,481.97
 Two solar parking lot lights for the pantry parking lot at the Food Resource and Education Center.

JULY 2019

 Ivy Tech Lafayette: \$10,000
 Scholarship funds to encourage student participation in Associate of Applied Science in Energy Technology

OCTOBER 2019

Colfax Historical Society: \$2,975 Bring overhead lighting to code by purchasing 35 energy efficient LED troffer light fixtures.

- Lafayette Tree Fund: \$10,000
 Plant at least 200 trees in public spaces.
- Wabash River Enhancement Corporation: \$5,000
 Remove invasive plant species along the Wabash River
 which have a harmful impact on the environment,
 economy and/or human health.





EnviroWatts has contributed over

\$784,000

in environmental grants since 2003.

COMMUNITY



COMMUNITY

OPERATION ROUND UP

YOUR SMALL CHANGE MAKES A BIG DIFFERENCE

When you sign up for our Operation Round Up program, your *spare change* will *change* our communities for the better.

Through the generosity of Tipmont REMC members who allow their electric bills to be "rounded up" to the next dollar, Operation Round Up awarded \$35,806.86 to 25 local organizations in 2019.

Operation Round Up has contributed over

\$1.4 million

in grants since 1999.



Sign up to participate in Operation Round Up!



and you can do it right on our website.



Your monthly electric bill is rounded up to the nearest dollar.





Rounded up change from participating members is pooled into a trust fund.





frant money from the trust is awarded to local organizations that apply for funds.



2019 OPERATION ROUND UP GRANTS

ORGANIZATION	PROJECT	AMOUNT
Community Action Program, Inc. of Western Indiana	Mentor guidebooks and student textbooks	\$1,425.00
West Lafayette Schools Education Foundation	Backpack program	\$600.00
The Learning Network of Clinton County/Clinton County Extension Homemakers	Purchase 480 preschool books which volunteers read to preschool age children	\$960.00
Haan Museum of Indiana Art	Replace CFL bulbs with LED bulbs	\$1,264.00
Hillsboro Volunteer Fire Department	Purchase communication devices for firefighters	\$2,025.00
YWCA Greater Lafayette	Purchase the curriculum for two signature mission programs	\$1,105.00
Every Fifteen Minutes Program - Fountain County	Purchase make-up kits and t-shirts	\$645.00
Harrison Boiler Robotics	Purchase of 10 motors and 10 controllers	\$1,150.00
Sheltered Reality	New sound system for their "Steps to Success" program	\$1,299.96
Friends of the Newtown Park	Purchase a ZipKrooz play structure and wood fiber mulch	\$2,144.50
Heartford House, Inc.	Purchase tables, bins and cubbies to organize items for the remodel of the young child waiting room	\$744.00
Covington Nursery School	Purchase items for organization and toys for the children	\$400.00
Habitat for Humanity	Purchase 2 Kobalt 8V 21" lawnmowers to maintain lots	\$998.00
Attica Main Street	Purchase flags and decorations for the event	\$1,500.00
Darlington Conservation Club, Inc.	Purchase of the pump for new water well	\$1,500.00
LTHC Homeless Services	Purchase two TVs and mounts	\$616.76
Pam's Promise Transitional Housing	Purchase three laptop computers and printers	\$2,489.94
Boys & Girls Club of Montgomery County	Purchase one laptop	\$1,079.99
Montgomery County Cultural Foundation	Purchase stickers for sensory pathway project	\$1,000.00
Lafayette YMCA	Purchase craft supplies	\$1,881.77
Willstone Family Services	Purchase one laptop, dock and monitor for the therapist	\$1,603.90
Lew Wallace Study Preservation	Purchase a desktop computer and graphics tablet	\$1,527.79
North Montgomery HS Robotics	Purchase updated control and communications set, updated Rev Robotics Hub, REV FIRST Tech Challenge Competition Set	\$823.00
SURF	Purchase a laptop and a fax/copy machine	\$926.98
Town of New Richmond	Purchase swing set for park	\$5,577.00

TOUCHSTONE ENERGY CAMP

www.tipmont.org/tecamp

2019 Touchstone Energy **Camp Students**

Oliver Casas

Blake Thomas

Mohamed Chabih

Josef Goeppner

Alexandra Waitkoff

Cole Gerlach

Jennille Caldwell







YOUTH

YOUTH TOUR TO WASHINGTON D.C.

tipmont.org/youthtour

Each summer, Tipmont proudly sponsors high school juniors on Youth Tour — a life-changing educational adventure to Gettysburg and Washington D.C. Students learn firsthand about our nation's government and the role of democracy. They meet with Indiana's congressional delegation, visit famous monuments and historic sites, and share those experiences with students from other co-ops across the country.

2019 Youth Tour Students

Jessica Alfred, Harrison

Kaycee Baird, Faith Christian

Alex Brophy, McCutcheon

Cassidy Cain, Harrison

Aaron Carlson, Carlson Academy

Jaida Clark, North Montgomery

Journey Dale, McCutcheon

Zoe Edwards, McCutcheon

Shealeigh Galloway, Harrison

Ellen Laffoon, North Montgomery

William Mandeville, Attica

Garson Matney, McCutcheon

Jonah McCutcheon,

McCutcheon

Courtney Miller, Attica

Mackenzie Nydegger,

McCutcheon

Sophia Pogranichniy,

Harrison

Dakota Summerfield, Faith

Christian

Aaron Torres Gonzalez,

McCutcheon



"It was such an amazing opportunity!"

ELLEN LAFFOON

North Montgomery High School. Youth Tour 2019





PROGRAMS

Tipmont REMC Employee Roster

Keith Axtell

Project Engineer

Travis Bailey

Vice President, Information Technology

Nicholas Barker

Journeyman Lineman

Christopher Barsotti

Sales Account Manager

Cindy Bass Staff Accountant

Christopher Blaisdell

System Engineering Manager

Kevin Bonebrake

Working Foreman

Luke Bontrager

Project Engineer

Lucas Bouwkamp

Working Foreman

Brian Brown

Journeyman Lineman

Theresa Brown

Engineering Specialist

James Caldwell

Meter Technician

Kevin Carpenter

Energy Advisor

Ed Center

Journeyman Lineman

Adam Crabb

Journeyman Lineman

Patrick Dowell

Meter Technician

David Flint

Network Engineer

Rob Ford

Communication Director

Garret Foutch

Journeyman Lineman

Chris Foxworthy

Journeyman Lineman

AJ Greathouse

Technical Services Supervisor

Katrina Gutwein

Member Service Representative

Shelly Hall

Operations Analyst

Jody Hamilton

External Affairs Director

Matthew Hamstra

Controller

Garrett Hanna

Project Engineer

Melissa Harwood

Compensation and Benefits Specialist

Samuel Headlee

Journeyman Lineman

Mallory Herbert Network Engineer

Dalton Hilligoss

Apprentice Lineman

Jacob Hinshaw

Fiber Technician Splicer

Tristen Hoffman

Apprentice Lineman

Ron Holcomb

President & CEO

Belinda Huesman

Manager of Member Services

Amy Hurt

Lead Member Services

Representative

Logan Isch System Administrator

Chad Jasheway Journeyman Lineman

Michael Jenkins

Procurement & Facilities Manager **Clayton Jewell**

Application Developer Data Base Admin

Allen Jones

Manager Information Technology

Chad Keller

Working Foreman

Joe Kline

Manager, Project

Engineering

Matthew Knoth Project Engineering

Fiber Supervisor

Tonya Knoth

Staff Accountant

Jeremy Konkle

Chief Operating Officer

Rich Kuhns

System Administrator

Jim Lind

Project Engineer

Trov Little Installation Supervisor

Chris Loffredo

Meter Technician

Glenn Logan

Sr. Project Engineer & Operations Supervisor

Matt Lowe

Working Foreman

Zachariah Lucas

Project Engineer

Dustin Manns

Apprentice Lineman

Douglas Martin

Vice President, Finance and Administration

Jarad McLeland

Project Engineering Electric Supervisor

Mark Mitchell

Telecom Maintenance Technician & Installer

Krista Monroe

Engineering Specialist

Jason Monroe

Vice President, Sales & Business Development

Heath Moore

Telecom Maintenance Technician & Installer

Jeff Morrison

Journeyman Lineman

Traci Mountcastle

Member Service Representative

Patrick Mowery

Telecom Maintenance Technician & Installer

Ben O'Leary

NOC Support Technician

Tolulope Omotoso

Manager of Smart-Grid

Robert Palmer

Journeyman Lineman

Melody Peacock

Warehouseman

Eric Peterson

Critical Infrastructure Technician

Erik Phillips

Connection Specialist

Jason Phillips

Apprentice Lineman

Jeff Pickard

GIS Technician

Anita PikeSystem Analyst

Zebb Pippin

Apprentice Lineman

Justin Pitts

Apprentice Lineman

John Plahitko

Supervisor Network Engineering/Network Architect

Dylan Popp

NOC Support Techician

Scot Price

Manager, Operations & Safety

Matthew Priebe

Right-of-Way Maintenance Coordinator

Leanne Quinn

Member Service Representative

Corey Rhine

Journeyman Lineman

Josh Rice

NOC Supervisor

Jennifer Rufatto

Chief Marketing Officer

Andrew Saldana

Network Engineer

Debbie Schavietello

Director of Human Resources

Trevor Scott

NOC Support Technician

Brad Shumaker

NOC Support Technician

Dustin Sieber

Journeyman Lineman

Mike Skvarek

Network Engineer

Colton Smith

Staff Accountant

Janet Smith

Marketing Manager

Jenny Smith

Operations Analyst

Stacy Sommer

Communication Specialist

Scott Spitznagle

Journeyman Lineman

Alexa Struss

Marketing Communication Specialist

Ryan Stuthers

Distribution Engineer

Eric Summerfield

Right-of-Way Maintenance Coordinator

Shawn Vessels

Critical Infrastructure Manager

Mike Wehr

Telecommunication Engineer

Jeff Wilcox

Substation Maintenance Technician

Doug Williams

Substation Maintenance Technician

Ron Williams

Network Engineer

Derrick Wolfe

Fiber Technician Splicer

Bryan Wrede

IT Supervisor

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